POLY SOLUTIONS FOR MICROSOFT TEAMS

POWERING SUPERB EXPERIENCES FOR MICROSOFT TEAMS

Microsoft Partner
Gold Communications
Gold Cloud Productivity

Microsoft

![Marlin Communications logo]

Telephone Systems

Upgrade or replace existing systems

Integrate VoIP with Microsoft Teams, Zoom & other platforms

Bespoke design & deployment for multi-site businesses

Contact Centre & Call Recording

Unified Communications

Best-in-class UC platforms & security solutions

Single-pane-of-glass for collaboration across multiple devices

API integrations for all business requirements

Lines, Calls & Mobiles

SIP trunking & fixed lines

Local or national geographic numbers & number porting

Mobile device management (MDM)

Flexible data plans from O_2 & EE

Video Meetings

Best-in-class platforms including Microsoft Teams, Zoom & StarLeaf

Video-as-a-service (VaaS) with deployment, maintenance & support packages

Meeting Room Systems

Design & installation

Integrate existing hardware Best-in-class video & sound endpoints

Digital signage

Workplace Management

Room & desk booking software with reporting & monitoring solutions

Digital signage & one-touch meetings

Desk sensors & room panels

Cloud Services

Private, hosted or hybrid cloud solutions Dedicated, secure, top-tier data centres Hosted voice, video, collaboration & mobility solutions

Disaster recovery & business continuity planning

Data Networking

Enterprise-grade voice and data connectivity
SD-WAN, VPN, MPLS
Wired & Wireless networking
Infrastructure & comms room design & installation

Cyber-Security

Boundless network security

Wireless, endpoint, email & cloud app security
Firewall-as-a-Service (FwaaS)
Monitoring, reporting & alert solutions

With over 20 years experience in the business communications space, we work with best-in-class technology providers to design, deploy and support bespoke solutions that exactly match your business requirements

"We've been working with Marlin for nearly 20 years and in all of that time, the service has been fantastic." **Global Support Services Director, Ingenta**

Microsoft | Teams | zoom | Mitel | 3CX | GoTo

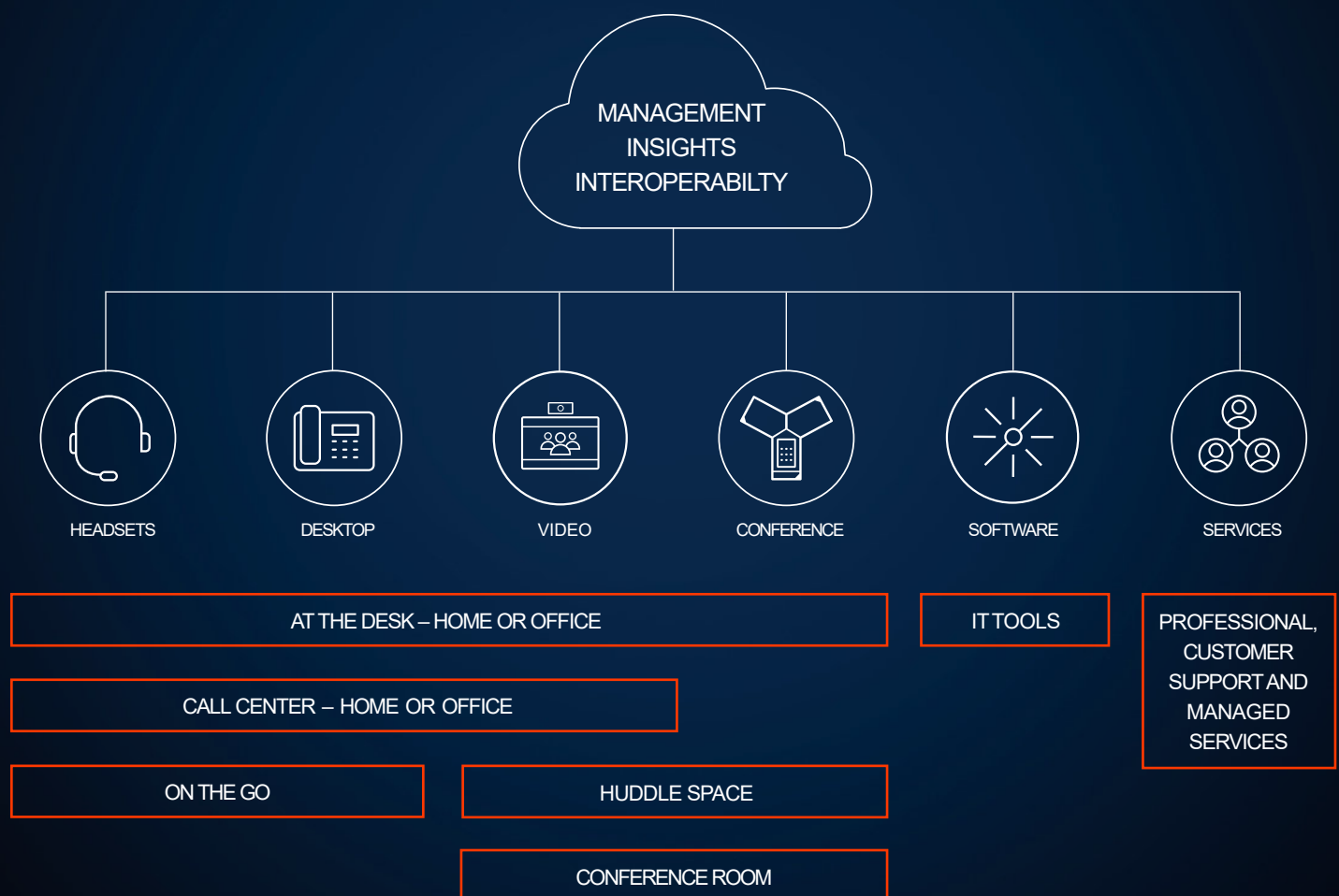**0800 032 8274**   **sales@marlincomms.co.uk**   **marlincomms.co.uk**

COMMAND THE CONVERSATION WITH POLY AND MICROSOFT TEAMS

Poly creates premium audio and video products so you can have your best Teams meeting—anywhere, anytime, every time. Our Teams certified headsets, video and audio-conferencing products, desk phones, analytics software and services are beautifully designed and engineered to connect people with incredible clarity. They're pro-grade, easy to use and work seamlessly with Microsoft Teams.

With Poly and Microsoft Teams, you'll do more than just show up, you'll stand out.

MANAGEMENT
INSIGHTS
INTEROPERABILTY

HEADSETS DESKTOP VIDEO CONFERENCE SOFTWARE SERVICES

AT THE DESK – HOME OR OFFICE

IT TOOLS

PROFESSIONAL, CUSTOMER SUPPORT AND MANAGED SERVICES

CALL CENTER – HOME OR OFFICE

ON THE GO

HUDDLE SPACE

CONFERENCE ROOM

OWN THE MEETING WITH END-TO-END SOLUTIONS FOR MICROSOFT TEAMS

VIDEO

Poly room solutions for Microsoft Teams, including **G-series Teams Rooms** on Windows and **Poly Studio X30** and **Poly Studio X50 Teams Rooms** on Android, deliver the familiar Teams interface, combined with powerful Poly audio and video technologies.

From the conference room to the home office, Poly makes hybrid working a seamless experience.

Poly Studio P Series personal video conferencing devices make the most of video calls from wherever work happens. High-performance cameras compensate for lighting imbalances. Premium audio eliminates distractions.

Standalone certified Teams Rooms camera options are also available for the conference room such as **Poly Studio** and **EagleEye Director II**.

VIDEO INTEROPERABILITY

Poly RealConnect enables video interoperability with Microsoft Teams without adding complexity. With RealConnect, it's easy to connect your H.323/SIP videoconferencing systems to Microsoft Teams (or Skype for Business) meetings. Keep the workflow you're used to, just add video interoperability so anyone can join the meeting from their personal clients, Microsoft Teams Rooms systems, as well as from video conferencing systems. It's that simple.

Poly G10-T

Poly G40-T

Poly G85-T

Poly Studio X30

Poly Studio X50

Poly Studio

Poly Studio P5

Poly Studio P15

Poly Studio P21

EagleEye IV USB

EagleEye Director II

HEADSETS

Poly headsets are beautifully designed tech that let you hear and be heard with incredible clarity, while tuning out distractions. Delivering crazy good audio for your most important conversations.

Poly's Microsoft Teams-certified headsets meet Microsoft's audio requirements and include a dedicated Teams button to instantly invoke Microsoft Teams to the foreground for streamlined communications. Poly headsets certified for Skype for Business are recertified for Microsoft Teams, providing similar user experience.

The **Voyager** family of Bluetooth® wireless headsets provides seamless, multi-device connectivity for today's workforce.

The **Savi** family provides a selection of DECT™ wireless headsets that offer best-in-class sound quality and multi-device connectivity, long-range and hands-free mobility and hours of talk time for ultimate efficiency.

The **Blackwire** family gives you a broad selection of corded UC devices that deliver outstanding audio quality and reliability, ease of use and price points to meet any budget.

Voyager 5200 Office UC Series

Voyager 4200 Office UC Series

Voyager 4245 Office

Voyager 6200 UC

Voyager 8200 UC

Voyager Focus UC

Savi 7300 Office Series

Savi 8200 Office UC Series

Blackwire 8225

Blackwire 7225

Blackwire 5200 Series

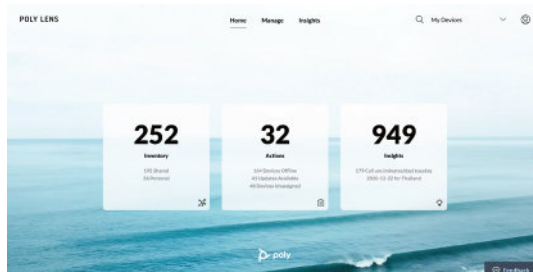Blackwire 3300 Series (-M)

CCX400 CCX500 CCX600

Poly Trio C60

Poly Sync 20

Poly Sync 40

Poly Sync 60

Poly Lens

DESKTOP

In the office, at home or on the go, Poly delivers the broadest set of voice devices for Microsoft Teams.

The **Poly CCX Series** delivers exceptional audio quality and the option to choose a headset or headset (CCX 500/600).

CONFERENCE PHONES

Customers looking for conference and speakerphones for their Microsoft Teams communications turn to Poly when they want high-quality audio and innovative features that transform the conversation.

Poly Trio C60, the latest and most powerful Trio conference phone to date, sets the new conferencing standard for Microsoft Teams calls with familiar interface and one touch-to-join calendar integration. Also certified for use with Microsoft Teams Rooms as USB audio device.

Poly Sync Family USB/Bluetooth® smart speakerphones provides premium sound, easy connections, and flawless meetings. Poly Sync 20 for personal spaces and Poly Sync 40 and Poly Sync 60 for small to medium conference rooms.

SOFTWARE

Get a clear picture of your collaboration environments, with a spotlight on how your spaces and devices are being used. Device management puts you in control across your entire organization while the cloud-based architecture gives you security, flexibility, and agility.

Poly Lens provides workspace insights and management software through quick device onboarding, inventory management, and intelligent news feed.

SERVICES

Our comprehensive suite of services for Microsoft Teams focuses on supporting the customer through their transformational journey, drives customer success and delivers the required business outcomes with Microsoft Teams. They provide comprehensive, personalized guidance from Poly's Microsoft experts whilst minimizing potential impact on end users and speeding up productivity.

Microsoft Cloud Accelerator Workshops are two-day engagements that are delivered remotely to accelerate your journey to Microsoft Teams.

Poly Network Readiness Service for Microsoft Teams ensures the network is capable of performing at a consistent, optimal level for carrying real-time media traffic, delivering a readiness assessment of connectivity from the Edge to the cloud and provides an assessment and remediation plan for improving performance in supporting the low loss, and jitter requirements needed to support real-time media.

Poly Adoption Consulting Services for Microsoft Teams is focused on accelerating the transition and transformation to new and better ways of working while achieving measurable business value through the usage and adoption of Microsoft Teams.

Poly User Migration Service for Microsoft Teams focuses on user migration for Microsoft Teams Phone System with Direct Routing and audio conferencing. The service guides the customer through the essential and complex planning, delivery, and operation activities required to successfully migrate users and workloads to Microsoft Teams.

Poly PBX Migration Service for Microsoft Teams enables an automated platform that adopts a phased migration methodology for successful execution. Divided into two phases, this service guides you through a migration's complex planning, delivery, and required operational activities.

Poly Room Solutions for Microsoft Teams Assessment and Onboarding Service help you kickstart you journey from Assessment, Design and Deployment right through to day-to-day operations and adoption. This service allows for happy customers with healthy and well-performing rooms, so you are ready to expand and deploy with confidence.

Microsoft Teams Calling Workshop helps you experience Microsoft Teams Calling with Phone System capabilities. We showcase the calling capabilities through immersive experiences, use-cases, and deep-dive planning, resulting in actionable recommendations for the enablement and adoption of Microsoft Teams for Calling.

Microsoft Teams Meeting and Meeting Room Workshop is designed to improve your meeting room experience and understand how to best leverage voice and video solutions. It will also help to showcase modern immersive experiences, use-case design, and deep-dive planning, driving meeting culture transformation.

Secure Work from Anywhere Workshop introduces the value of Microsoft 365, highlighting scenarios that leverage voice and video solutions enabling your employees to be more productive and secure from any location.

Poly PBX Assessment Service for Microsoft Teams provides the tools you need to totally assess, analyze, and map the full configuration of the source PBX environment to a ready-to-execute Microsoft Teams Phone System production solution.

Or you can outsource to Poly and our **Managed Services for Microsoft Teams** offers you a turnkey solution that drives interoperability of Microsoft Teams via an end-to-end, global, single-source managed service.

PLANTRONICS + POLYCOM =

poly

To learn more about Poly solutions for Microsoft, visit **www.poly.com/microsoft**.
Or contact us today: **TeamMicrosoft@poly.com**

Their Words, Not Ours

"The key to having a great service provider is that you become part of each other's business family. The collaboration should be mutual. Marlin have totally achieved this – they are approachable, helpful and provide the right solutions."

Group Projects Manager, Time Finance

VOICE   **VIDEO**   **CONNECTIVITY**   **SECURITY**   **MOBILE**

Get In Touch

For more information and to book a free discovery call with one of our experts, contact us.