



# POLY SOLUTIONS FOR ZOOM

**ELEVATE THE ZOOM  
EXPERIENCE END-TO-END**





## Telephone Systems

Upgrade or replace existing systems  
Integrate VoIP with Microsoft Teams, Zoom & other platforms  
Bespoke design & deployment for multi-site businesses  
Contact Centre & Call Recording



## Unified Communications

Best-in-class UC platforms & security solutions  
Single-pane-of-glass for collaboration across multiple devices  
API integrations for all business requirements



## Lines, Calls & Mobiles

SIP trunking & fixed lines  
Local or national geographic numbers & number porting  
Mobile device management (MDM)  
Flexible data plans from O<sub>2</sub> & EE



## Video Meetings

Best-in-class platforms including Microsoft Teams, Zoom & StarLeaf  
Video-as-a-service (VaaS) with deployment, maintenance & support packages



## Meeting Room Systems

Design & installation  
Integrate existing hardware Best-in-class video & sound endpoints  
Digital signage



## Workplace Management

Room & desk booking software with reporting & monitoring solutions  
Digital signage & one-touch meetings  
Desk sensors & room panels



## Cloud Services

Private, hosted or hybrid cloud solutions Dedicated, secure, top-tier data centres Hosted voice, video, collaboration & mobility solutions  
Disaster recovery & business continuity planning



## Data Networking

Enterprise-grade voice and data connectivity  
SD-WAN, VPN, MPLS  
Wired & Wireless networking  
Infrastructure & comms room design & installation



## Cyber-Security

Boundless network security  
Wireless, endpoint, email & cloud app security  
Firewall-as-a-Service (FaaS)  
Monitoring, reporting & alert solutions

*With over 20 years experience in the business communications space, we work with best-in-class technology providers to design, deploy and support bespoke solutions that exactly match your business requirements*

*"We've been working with Marlin for nearly 20 years and in all of that time, the service has been fantastic." **Global Support Services Director, Ingenta***



Microsoft



zoom

Mitel

3CX

GoTo

# POLY AND ZOOM - THE DYNAMIC DUO OF HAPPINESS.

Poly creates premium audio and video products so you can have your best Zoom meeting — anywhere, anytime, every time. Our headsets, video and audio conferencing products, desk phones, analytics software and services are beautifully designed and engineered to connect people with incredible clarity. And work simply and flexibly with Zoom, creating a one-stop shop for all your organization's personal and group collaboration device needs. With Poly, the Zoom Rooms, Zoom Meetings and Zoom Phone experiences are better than ever.

## OUR VALUE TO OUR CUSTOMERS AND PARTNERS

- **Business leaders**—Poly and Zoom bring you and your teams more ways to improve communication and collaboration, and thus improve productivity.
- **IT managers**—Poly devices are easy-to-install and manage—built with Zoom in mind.
- **Business partners**—Today's Poly and Zoom users are on the go and at their desks. Our global support team helps them wherever they are.

- **Poly Services** ensures the best experience throughout your journey. From planning and design, implementation and in-life support Poly services will accelerate your route to happiness.

## BEST ZOOM EXPERIENCE—END TO END

- Poly is the only vendor to offer Zoom certified devices across Zoom Rooms, Zoom Phone, and Zoom Personal Workspace.
- Wherever you interact with the Zoom video platform, Poly outfits you with beautifully designed and engineered audio and video products.
- Purpose-built solutions for Zoom Rooms help you get up and running in minutes.
- Poly desk, conference and speaker phones are certified for Zoom Phone—elevating the audio conferencing experience for every Zoom Phone user.
- Poly headsets deliver focused audio—so you can command the conversation with confidence in Zoom Meetings and on Zoom Phone calls.



# POLY SOLUTIONS FOR ZOOM ROOMS

Next-generation room solutions from Poly, certified for Zoom Rooms, bring together every powerful idea, every human emotion, and every spark of genius. For your most critical conversations, nothing beats Poly and Zoom.

## FOR PERSONAL WORKSPACES AND HUDDLE SPACES

**Poly Studio P5** is a professional webcam to ensure you look your best on video calls at home, in the office, or wherever you're working.



Poly Studio P5

**Poly Studio P15** personal video bar gives you everything to look and sound your best on video calls in one sleek device.



Poly Studio P15

**The Poly Studio P21** personal meeting display delivers a complete video conferencing experience with a single USB connection to your PC or Mac so it can be used seamlessly with Zoom.



Poly Studio P21

**Poly Studio** is a premium USB video bar certified for Zoom Rooms.



Poly Studio

## FOR SMALL/MEDIUM SPACES

**Poly Studio X30** not only works great in huddle spaces, this incredibly simple video bar with Zoom Rooms is ideal for small and medium rooms with up to six participants.



Poly Studio X30

**Poly Studio X50** is a radically simple video bar certified for Zoom Rooms—specially designed for medium rooms with up to ten participants. Dual monitor support offers great flexibility and our next gen microphones clearly pick up all voices in the room.



Poly Studio X50

## FOR LARGE SPACES

**Poly G7500** is a flexible video-conferencing and content-sharing solution certified for Zoom Rooms.



Poly G7500

# POLY SOLUTIONS FOR ZOOM PHONE AND ZOOM MEETINGS

Zoom Meetings for desktop and mobile provides the tools to make every meeting a great one. Poly headsets and speakerphones are compatible with Zoom and bring enterprise-quality audio across all your communication devices.

## BLUETOOTH AND WIRELESS HEADSETS

Enable rich audio connections, no matter where mobile professionals are.

Voyager 8200 UC



Voyager Focus UC



Voyager Focus 2



Voyager 6200 UC



Voyager 5200 UC



## BLUETOOTH AND CORDED HEADSETS

Help block distractions, specifically in open offices where noise can be nonstop.

Savi 8200 Office and UC



Blackwire 8225



Blackwire 7225



Blackwire 5200 Series



Voyager 4200 Office and UC





## SPEAKERPHONES

Poly speakerphones let you turn wherever you're working into a more professional-sounding space. The Poly Sync 20 and Poly Sync 40 are the latest Zoom certified USB/Bluetooth, smart speakerphones for a seamless Zoom communication experience. With a Calisto speakerphone, just plug and play and get right to work—at home, remotely or in the office.

Poly Sync 20



Poly Sync 40



Calisto 5300



## POLY SOLUTIONS FOR ZOOM PHONE

Seamlessly elevate the Zoom Phone experience. Poly desktop phones and conference phones feature legendary audio and simple deployment options.

**Trio Series** can act as a regular conference phone or as a Zoom Room controller for either a Poly video device or a PC running Zoom Rooms. The Trio 8500 and Trio 8800 are both certified and recommended by Zoom.



Trio 8800



Trio 8500



Trio C60

The **VVX Series**, certified for Zoom Phone, delivers reliable performance with high-quality features that meet today's modern business environment demands.

**CCX Open SIP Series** phones, certified for Zoom Phone, can be personalized with a handset or headset to suit your style.



VVX 250



VVX 350



VVX 450



CCX Open SIP Series



## **SOFTWARE**

**Get the tools you need to deploy with confidence.**

Accelerate your business when you add a software solution to maintain your voice, video, and headset deployment. Drive adoption, monitor device health, troubleshoot issues, and manage inventory more effectively. Leverage Poly Lens technology for access to actionable insights to improve business collaboration, employee performance and compliance.

## **SERVICES**

**Deliver your business outcomes with Poly services.**

The unparalleled capabilities of the Poly Global Services team provides you with the expertise and skills to ensure that you get the help you need, when you need it. Whether its getting a replacement device delivered to your home next business day, planning how to integrate Zoom into your enterprise architecture, managing your endpoint estate, or migrating from a legacy PBX, Poly has you covered – worldwide.

LET'S TAKE  
YOUR  
MEETINGS  
FROM SO-SO  
TO WHOA



Learn more about Poly solutions for Zoom today at [poly.com/zoom](https://poly.com/zoom).

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## ***Their Words, Not Ours***

*“The key to having a great service provider is that you become part of each other’s business family. The collaboration should be mutual. Marlin have totally achieved this – they are approachable, helpful and provide the right solutions.”*

**Group Projects Manager, Time Finance**



VOICE



VIDEO



CONNECTIVITY



SECURITY



MOBILE

## **Get In Touch**

For more information and to book a free discovery call with one of our experts, contact us.