

Yealink 

Solutions for Microsoft Teams

The portfolio of MS Teams solutions includes:

Hybrid Working - Speakerphones, USB Cameras, Wired/Wireless Headsets, Collaboration Bars.

MTR Meeting Rooms - Teams Rooms, Zoom Rooms, Huddle Rooms.

Desktop Voice Solutions - Business Phones, Conference Phones.

All- in-One - Teams Workstations.

Accessories & Attachments - BYOD, Video Support, Meeting Room Attachments.





Telephone Systems

Upgrade or replace existing systems
 Integrate VoIP with Microsoft Teams, Zoom & other platforms
 Bespoke design & deployment for multi-site businesses
 Contact Centre & Call Recording



Unified Communications

Best-in-class UC platforms & security solutions
 Single-pane-of-glass for collaboration across multiple devices
 API integrations for all business requirements



Lines, Calls & Mobiles

SIP trunking & fixed lines
 Local or national geographic numbers & number porting
 Mobile device management (MDM)
 Flexible data plans from O₂ & EE



Video Meetings

Best-in-class platforms including Microsoft Teams, Zoom & StarLeaf
 Video-as-a-service (VaaS) with deployment, maintenance & support packages



Meeting Room Systems

Design & installation
 Integrate existing hardware Best-in-class video & sound endpoints
 Digital signage



Workplace Management

Room & desk booking software with reporting & monitoring solutions
 Digital signage & one-touch meetings
 Desk sensors & room panels



Cloud Services

Private, hosted or hybrid cloud solutions Dedicated, secure, top-tier data centres Hosted voice, video, collaboration & mobility solutions
 Disaster recovery & business continuity planning



Data Networking

Enterprise-grade voice and data connectivity
 SD-WAN, VPN, MPLS
 Wired & Wireless networking Infrastructure & comms room design & installation



Cyber-Security

Boundless network security
 Wireless, endpoint, email & cloud app security
 Firewall-as-a-Service (FaaS)
 Monitoring, reporting & alert solutions

With over 20 years experience in the business communications space, we work with best-in-class technology providers to design, deploy and support bespoke solutions that exactly match your business requirements

*"We've been working with Marlin for nearly 20 years and in all of that time, the service has been fantastic." **Global Support Services Director, Ingenta***



Hybrid Working

These hybrid solutions tackle both audio and visual pain points that may be regularly experienced when employees are using older, legacy products.

Who are these solutions for?

- Remote workers requiring office quality solutions
- Hybrid workers who need a device that blends as seamlessly into their remote environment as it does their office work space
- Employees who frequently travel



VC210 Collaboration Bar



CP900 Speakerphone



UH34 Headset



UH36 Headset



UVC20 USB Camera



UVC30 USB Camera



A20 Collaboration Bar



A30 Collaboration Bar



UVC34 USB Video Bar



Microsoft Teams Rooms (MTR)

Whether you need a flexible huddle room video device, or a fully optimised conference room deployment, you'll be sure to find something that fits what your requirements.

Who are these solutions for?

- Businesses looking to integrate their meeting rooms into their Teams environment
- Offices with break-out areas that are also used for meetings
- Flexible workers requiring a dedicated video solution either due to attending a lot of meetings or for presentation use



MVC320



MVC400



MVC640



MVC840



MVC940



UVC40 Camera &
MSpeaker II



Desktop Voice Solutions

These dedicated Teams devices bring a powerful HD quality audio experience with interactive touch-screen, making it simple for users to use and be heard no matter the background noise.

Whether your employees need a personal desktop phone or it's a voice solution for a larger, multi-participant meeting room, this series has something to cater for all Enterprise requirements.

Who are these solutions for?

- Remote workers with a defined work space
- Executives requiring both voice and video interface options
- Companies seeking a reliable and quality voice solution for medium to large meeting rooms



MP50



MP54



MP56



MP58



VP59



CP960



All-in-One Workstations

Fully optimised workstations that integrate into an existing MS Teams eco-system, while featuring optional mobile charging units and busy light.

Who are these solutions for?

- Remote workers with or without a defined work space
- Office workers with minimal room
- Employees who need to take calls, conduct video meetings and manage their workflow all in one place

The WH6 series effect...



WH62



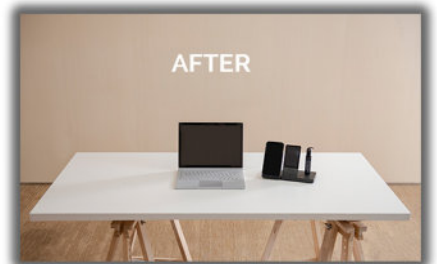
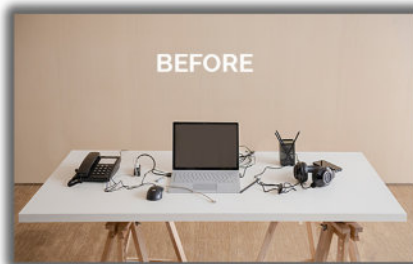
WH63



WH66



WH67



Accessories & Attachments

Yealink offer a wide variety of accessories and attachments for their Teams devices.

Whether you are in need of something that enhances the video or audio of existing devices, or an attachment to give greater flexibility, there is something for all use cases.

These accessories and attachments cover all devices discussed above.

BYOD

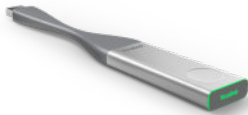


BYOD Box

Video Support



VCH51



WPP20



VCR20 Remote

Meeting Room Attachments



UVC84



MSpeech



VCC22



Ceiling Mic



TV Mount



Meeting Panels





Their Words, Not Ours

"The key to having a great service provider is that you become part of each other's business family. The collaboration should be mutual. Marlin have totally achieved this – they are approachable, helpful and provide the right solutions."

Group Projects Manager, Time Finance



VOICE



VIDEO



CONNECTIVITY



SECURITY



MOBILE

Get In Touch

For more information and to book a free discovery call with one of our experts, contact us.