



Zoom Conference Room Solutions





Telephone Systems

Upgrade or replace existing systems
 Integrate VoIP with Microsoft Teams, Zoom & other platforms
 Bespoke design & deployment for multi-site businesses
 Contact Centre & Call Recording



Unified Communications

Best-in-class UC platforms & security solutions
 Single-pane-of-glass for collaboration across multiple devices
 API integrations for all business requirements



Lines, Calls & Mobiles

SIP trunking & fixed lines
 Local or national geographic numbers & number porting
 Mobile device management (MDM)
 Flexible data plans from O₂ & EE



Video Meetings

Best-in-class platforms including Microsoft Teams, Zoom & StarLeaf
 Video-as-a-service (VaaS) with deployment, maintenance & support packages



Meeting Room Systems

Design & installation
 Integrate existing hardware Best-in-class video & sound endpoints
 Digital signage



Workplace Management

Room & desk booking software with reporting & monitoring solutions
 Digital signage & one-touch meetings
 Desk sensors & room panels



Cloud Services

Private, hosted or hybrid cloud solutions Dedicated, secure, top-tier data centres Hosted voice, video, collaboration & mobility solutions
 Disaster recovery & business continuity planning



Data Networking

Enterprise-grade voice and data connectivity
 SD-WAN, VPN, MPLS
 Wired & Wireless networking Infrastructure & comms room design & installation



Cyber-Security

Boundless network security
 Wireless, endpoint, email & cloud app security
 Firewall-as-a-Service (FaaS)
 Monitoring, reporting & alert solutions

With over 20 years experience in the business communications space, we work with best-in-class technology providers to design, deploy and support bespoke solutions that exactly match your business requirements

*"We've been working with Marlin for nearly 20 years and in all of that time, the service has been fantastic." **Global Support Services Director, Ingenta***





zoomrooms

Better meeting spaces. Better meetings.

Create collaborative, easy-to-use, and modern meeting spaces with flawless video and audio

Enhance productivity in rooms

Start meetings with one touch, share content wirelessly, all with HD video and audio.

Centralise room management

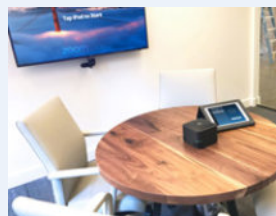
Monitor, analyse, and manage all your conference rooms from one single admin portal.

Set up any room with ease

Build the room you need with the hardware you want to work with Zoom's cloud platform.



Conference Rooms



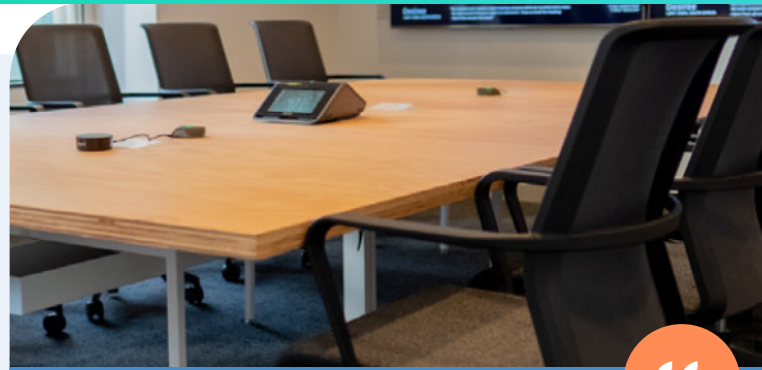
Huddle Rooms



Executive Offices



Training Rooms





- + Bring high quality video, audio, and web conferencing to any sized room
- + Present content wirelessly from your laptop or mobile device with intelligent proximity one-click sharing
- + Use one touch to start an instant or scheduled meeting
- + Office 365, Google, and Exchange calendar integrations support room booking, room status, upcoming meetings list, and more

“With over 1,865 Zoom Rooms globally, we keep rolling out Zoom Rooms because of Zoom’s focus on quality and usability. It doesn’t matter which room you’re in, if it’s a Zoom Room, it just works.”

Shobhana Ahluwalia
Head of IT

Uber

-  **Monitor and manage rooms at scale**
Admin dashboard provides real-time and historical reports of room usage, meetings, and devices.
-  **Set room alerts**
Assign rooms to different IT managers and also configure alerts that will notify the appropriate individuals when an issue occurs.

-  **Centralized conference room management**
Push Zoom Rooms software updates and manage all deployed Zoom Rooms, Cisco, or Polycom rooms from a single admin portal.
-  **Interoperate with existing video systems**
Connect Cisco, Polycom, and other SIP or H.323 room systems with Zoom Conference Room Connector.

All you need are the following components and a Zoom Rooms license to get up and running





Zoom Conference Room Connector

Connect standards-based room systems to the Zoom Cloud

Extend a consistent, cloud-based experience across your Cisco, Polycom, and other room systems

Interoperate with any SIP or H.323 endpoint

Enable SIP or H.323 room systems to communicate and connect with desktop, tablet, mobile devices, Zoom Rooms, and other endpoints.

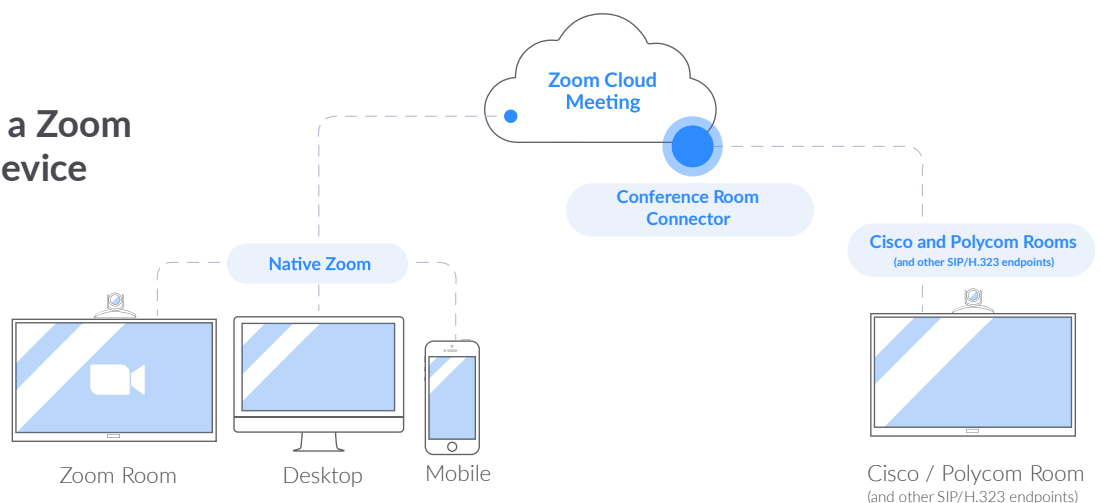
Centralise all conference room management





View the status of all your conference rooms and manage them from a single admin console. admin portal.

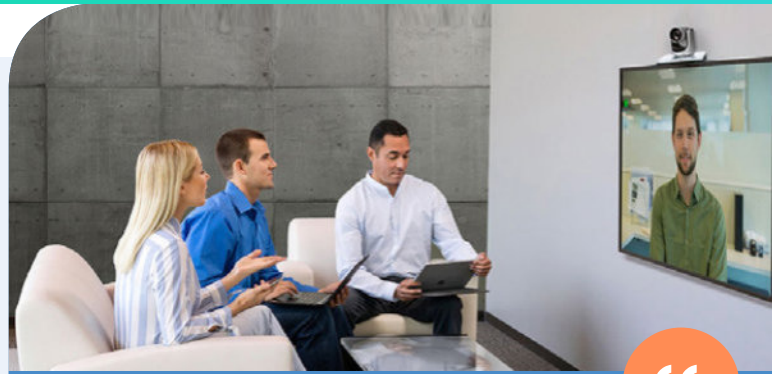
One-touch to start a meeting for Polycom and Cisco endpoints

Simplify your Polycom or Cisco room systems with easy one touch to start or join your Zoom meeting. Zoom's cloud platform.

Connect anyone into a Zoom meeting across any device



-  Bring high quality cloud-based video, audio, and web conferencing to your existing rooms
-  Present content wirelessly from your laptop or mobile device
-  Support 1080p content and video streams on up to two displays
-  Customise video layout options with gallery view, full screen, and active speaker view





“Zoom makes it easy to get onto a quick call. Even in our original conference rooms, the Zoom Conference Room Connector allow employees to enter into a meeting using the Zoom ID.”





Fabian Bellino
Technology Consultant Manager



 **Polycom native integration**
Zoom and Polycom have partnered to provide a native integration for Polycom Debut and Group Series room systems.

 **No additional hardware or controller required**
Leverage your existing investment and connect up to 500 video participants or 10,000 view-only attendees on a Zoom Meeting or Video Webinar.

 **Cisco native integration**
Zoom provides native integrations for Cisco C, SX, DX, MX Series as well as the Cisco Webex Room Kit (previously Spark Room).

 **Calendar integration**
Office 365, Exchange, and Google calendar integrations support room booking, room status, upcoming meetings list, and more.

Extend your investment into the rest of the Zoom platform and start the journey towards resource consolidation and video expansion.

1 Integrate

Connect your existing hardware to the cloud. No additional hardware required.

2 Enhance

Add on new features, like Scheduling Display and Digital Signage to better utilise meeting spaces.

3 Expand

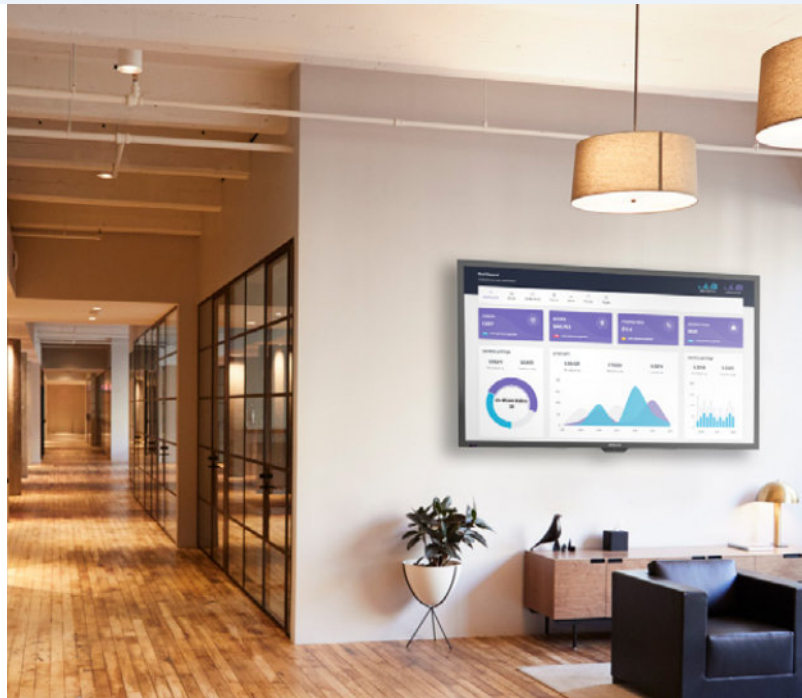
Optimise every conference room experience and enable growth and video in more places with Zoom Rooms.

Make office-wide communication and branding easier than ever.

With a minimum of one Zoom Rooms license, you can enable unlimited Digital Signage as a value-added service for no additional cost.

Digital Signage

Zoom Rooms Digital Signage service offers an easy online content management platform through the Zoom Admin Portal that gives organisations the power to manage corporate communications across all their displays.



Schedule, manage, and upload content from a central Zoom Admin Portal



Leverage conference room displays for content when the rooms are not in use



Manage displays at scale or individually decide what content to display



Unlimited amount of displays supported (both in and out of conference rooms)



Their Words, Not Ours

"The key to having a great service provider is that you become part of each other's business family. The collaboration should be mutual. Marlin have totally achieved this – they are approachable, helpful and provide the right solutions."

Group Projects Manager, Time Finance



VOICE



VIDEO



CONNECTIVITY



SECURITY



MOBILE

Get In Touch

For more information and to book a free discovery call with one of our experts, contact us.